

## OUR MARKET AS OF AUGUST 1, 2011

**THE FOLLOWING FIGURES INCLUDE ALAMOGORDO AREA OF OUR MLS**

VALUE OF PROPERTIES	CURRENT # OF LISTINGS	AVERAGE # OF SALES/MONTH	LIST PRICE VS SALE PRICE %	AVG. DAYS ON MARKET	ABSORPTION RATE*
\$0-\$100,000	94	72/6 MONTHS= 12	95	111	8 MONTHS
\$100,001-\$150,000	101	54/6 MONTHS= 9	96	97	11 MONTHS
\$150,001-\$200,000	76	40/6 MONTHS= 6.7	96	100	11 MONTHS
\$200,001-\$250,000	40	24/6 MONTHS= 4	97	88	10 MONTHS
\$250,000-\$300,000	27	9/6 MONTHS= 1.5	98	96	18 MONTHS
\$300,000-UP	26	6/6 MONTHS= 1	98	158	26 MONTHS

**THE FOLLOWING FIGURES INCLUDE ALL OF OUR MLS.**

VALUE OF PROPERTIES (PRICE RANGE)	CURRENT # OF LISTINGS	AVERAGE # OF SALES/MONTH	LIST PRICE VS SALE PRICE %	AVG. DAYS ON MARKET	ABSORPTION RATE*
\$0-\$100,000	162	103/6 MONTHS= 17	95	141	9.5 MONTHS
\$100,001-\$150,000	182	67/6 MONTHS= 10	96	136	18 MONTHS
\$150,001-\$200,000	183	55/6 MONTHS= 9	96	147	20 MONTHS
\$200,001-250,000	81	33/6 MONTHS= 5.5	97	126	15 MONTHS
\$250,001-300,000	60	16/6 MONTHS= 2.7	98	121	22 MONTHS
\$300,000-up	101	12/6 MONTHS= 2	98	166	50 MONTHS

STATISTICS ARE BASED ON ALL RESIDENTIAL PROPERTY; SBH, MHO, TWN/CONDO, NEW CONSTR.

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